

Cees van Rij – Curriculum Vitae

Personal Information

Surname	van Rij	Nationality	Dutch
First names	Cornelis Corstiaan		
Address	Hoge Belt 9 7413 CH Deventer The Netherlands		
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Date of birth	26 June 1967		
Place of birth	Rockanje, The Netherlands		



Education

2007 – 2008	Executive MBA at Nyenrode Business Universiteit. Courses: Business Strategy, Marketing Management, HRM, Managerial Economics, Entrepreneurship, Financial accounting, etc. Thesis project: Social Venturing in Fragile States - The role of business partnerships in conflict and post-conflict economic reconstruction (including case studies of social ventures in Gaza and Srebrenica).
2008	MBA module at Northwestern University – Kellogg School of Management. Courses: Negotiations , Market Research , Leading teams and individuals , Managing new products and services
2008	MBA module at Stellenbosch University/ Universiteit Stellenbosch. Courses: Economic Environment , Business Ethics , International Finance , Multi Cultural Organizations
2005	Institutional Development & Organisational Strengthening (in French) at the MDF Training & Consultancy – The Netherlands. Performance improvement of development oriented organisations: framework of ID/ OS, Organisational analysis, external organisational quick scan, strategy and planning, institutional analysis, advisory process and skills.
2004 – 2006	Language course Business French, level B2 at Instituut Jeroen Bosch - Arnhem
1987 – 1993	BSc in Tropical Agriculture with a major in Agricultural Development in the Tropics at Hogeschool Larenstein.

Work experience

November 2004 to present:

Liaison officer, Agriterra - the Netherlands. Network manager and knowledge broker on behalf of producers' organisations in Southern and Eastern Africa and Latin America on topics related to organisational strengthening, farmer-led agribusiness development and lobby & advocacy. Management of a peer-to-peer advisory practice. Manager Work Area Agribusiness and Cooperative Development. Coordinator of voluntary and traineeship programs.

January 2002 to October 2004:

Project officer, Agriterra – the Netherlands. Matchmaker and partnership facilitator between Dutch rural people's organisations and their peers in developing countries. Awareness raising on development issues, enhance and promote sense of ownership and engagement of Dutch farmers, rural women, young agrarians and cooperatives with regard to international cooperation. Organisation and coordination of several seminars and trainings.

August 2001 to January 2002:

Communication officer, International Agricultural College Larenstein – the Netherlands. Promotion and marketing of the courses at secondary schools, recruitment of volunteers (students) for the promotion team, organisation of promo events.

September 1996 to July 2001:

Policy advisor/ project officer, FENOCIN – Ecuador. Capacity building of local staff, farm leaders and farmers' groups on policy planning, value chain development, project design, project cycle management,. Recruitment, supervision, monitoring & evaluation of project teams, e.g. on rural tourism, farmer-to-farmer extension, savings & credits, gender and youth.

May 1996 to August 1996:

Tour leader, Baobab Travel – the Netherlands. Tour leader of three 4-weeks tour in Bolivia and Peru. Program management, financial administration, logistics.

April 1994 to April 1996:

Desk officer, Paulo Freire Foundation – the Netherlands. Assessment of proposals, organization of two study tours for representatives of farmers' organisations from Perú and Costa Rica, assessment of a farmers organisation in Ecuador,

April 1993 to April 1994:

Desk coordinator, WOT – the Netherlands. Coordination, administration and organisation of activities of all volunteers and of the thematic working groups. Manager of T-week, introductory course on basics of technology skills.

April 1989 to January 1990:

Interim farm manager mixed dairy arable farm P. van Rij – the Netherlands. Management of the farm, all occurring activities like milking and feeding the cattle, preparing the land, silage making, maintenance of machinery and buildings, etc.

Languages

Dutch	Mother tongue
English	Fluent in speaking and writing
Spanish	Fluent in speaking and writing
French	Fair in speaking and writing

Key words

Self-made man, creative, networker, people's manager, to-the-point, loyal, committed, purposeful, extravert, perseverant, positive basic attitude, eager to learn , unpretentious, good social skills.

Interests

Running (Rotterdam Marathon), trekking (to Santiago de Compostela) , art house cinema (La Meglio Gioventú) , reading (Making Globalization Work – Joseph Stiglitz).